



**5G MONETIZATION: EMPOWERING THE
FUTURE THROUGH STRATEGIC ENABLEMENT**

Jul 2021

5G Test

- Technology (NSA, SA)
- Coverage
- Capacity (speed)
- Data consumption

Commercial Launch

May 2025

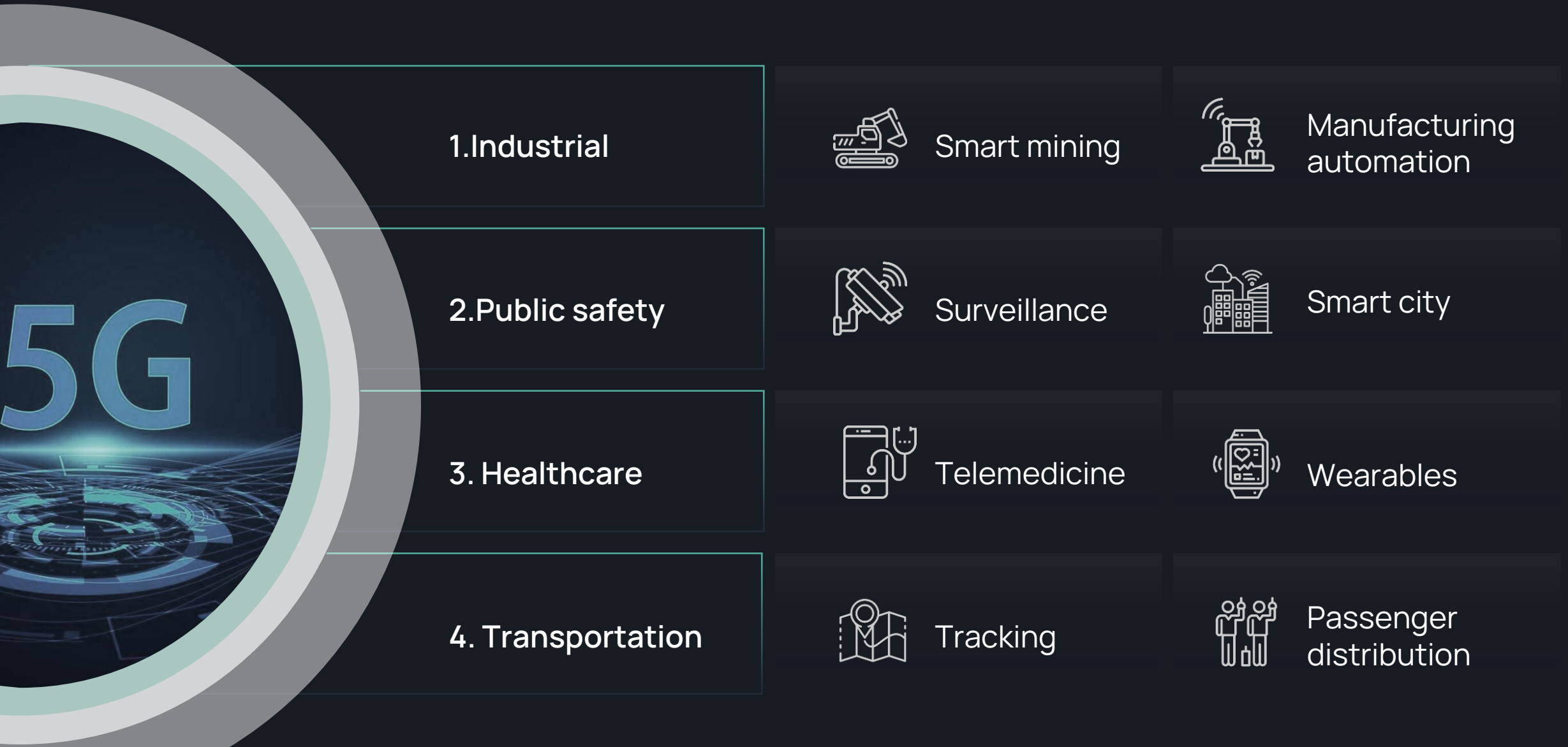
- 4 operator turned on 5G
- Network deployment-on going

43% 5G ready
phone

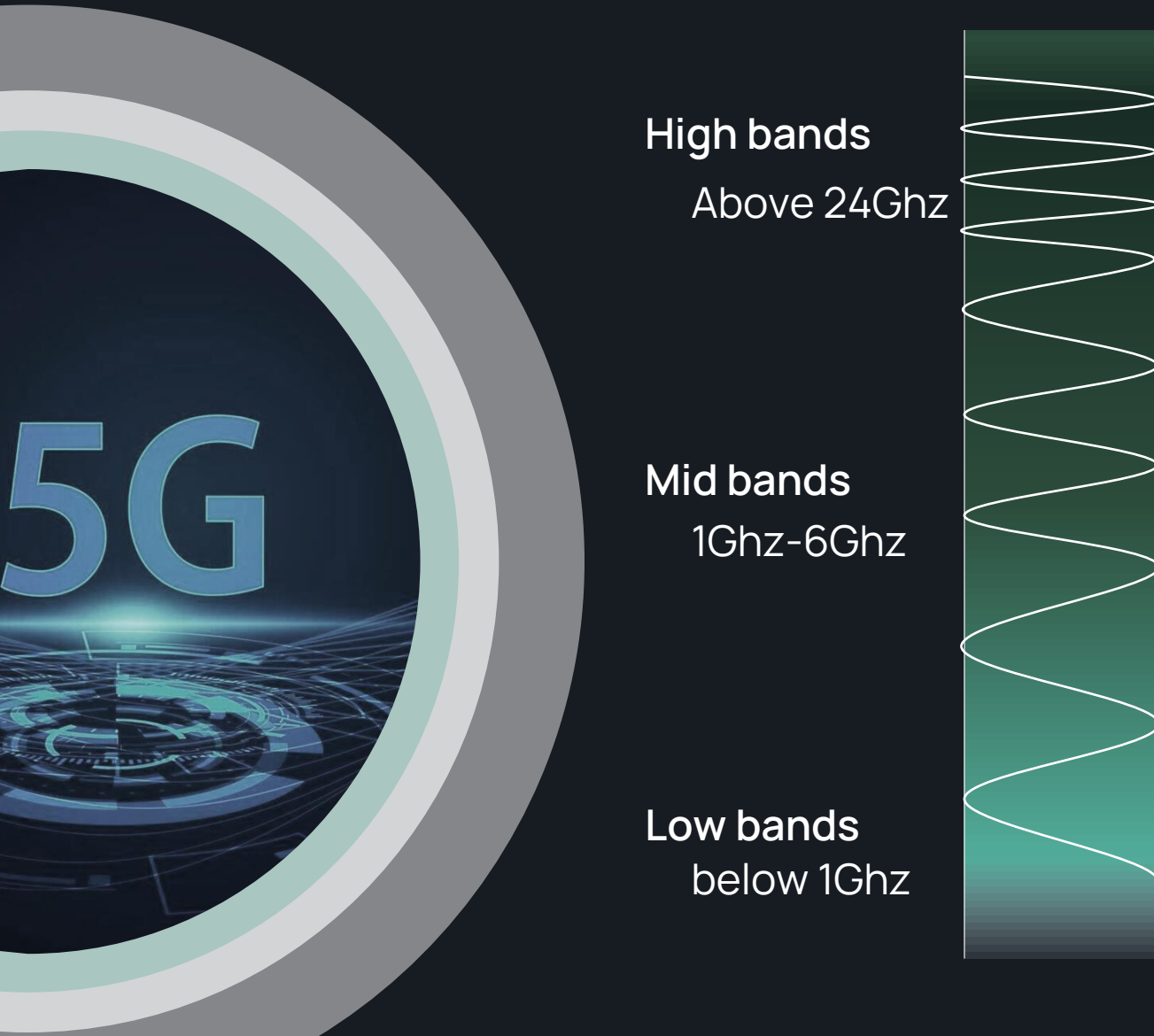
1% Actual 5G
user



THE FOUNDATION OF SUSTAINABLE 5G MONETIZATION, AND DIGITAL ACCESSIBILITY



THE FOUNDATION OF SUSTAINABLE 5G MONETIZATION, AND DIGITAL ACCESSIBILITY

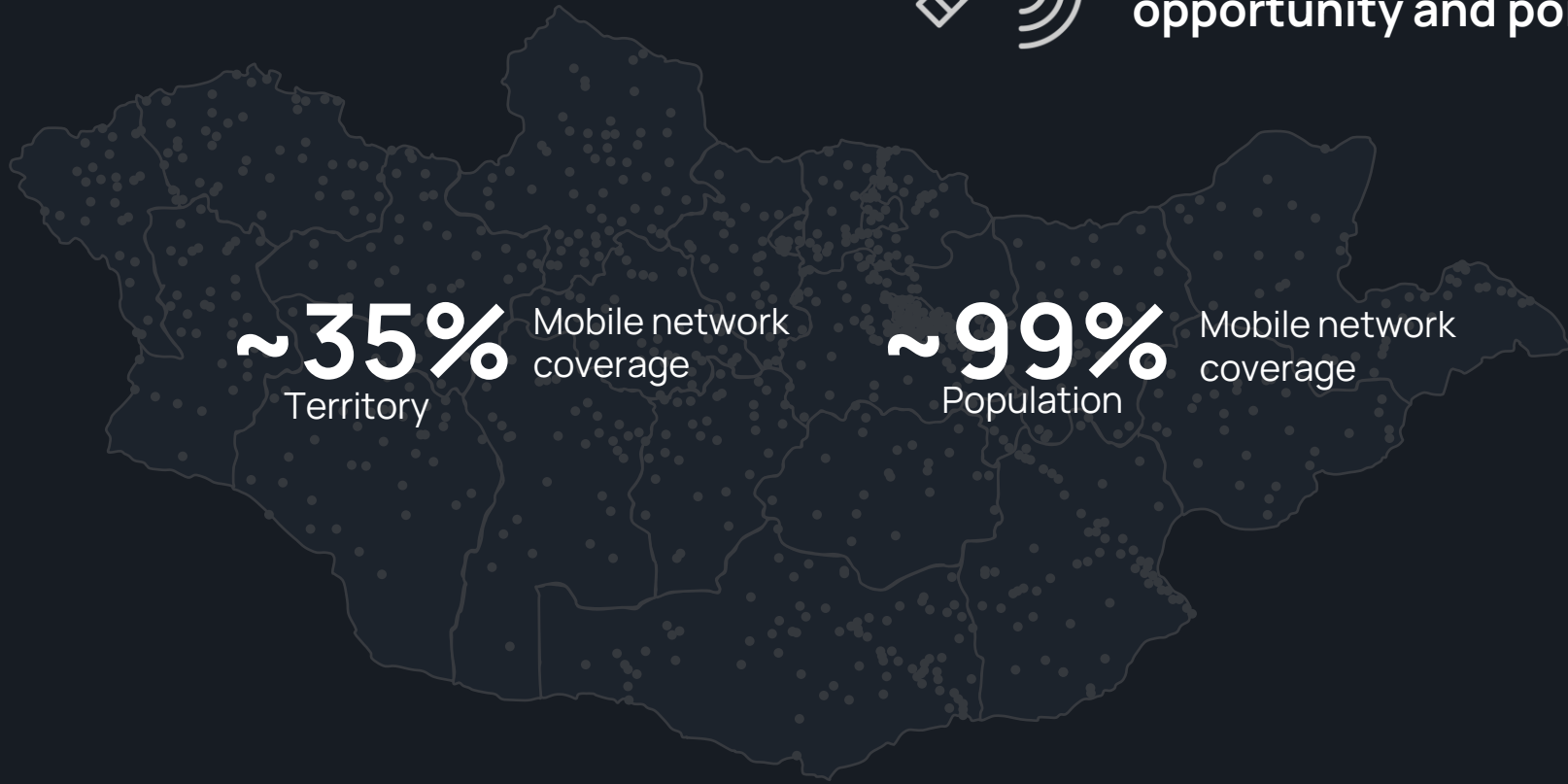


All spectrum is part of the 5G journey—together, it **creates the future.**

MNO INVESTMENTS & LEO PARTNERSHIP



LEO players -presents both
opportunity and point of consider



~35% Mobile network
coverage
Territory

~99% Mobile network
coverage
Population

MNO INVESTMENTS & LEO PARTNERSHIP



MNOs are national infrastructure partners

1. Policy alignment

- Fair spectrum access
- Prevent regulatory arbitrage

2. Strategic partnership

- MNOs can integrate satellite backhaul
- Retain service layer

3. Differentiation

- Leverage terrestrial advantage
- Provide offer superior service



Monetization Through Enablement

The future of 5G monetization lies not in selling gigabytes—it lies in **selling capabilities**. It lies in **using all spectrum wisely, defending strategically, and enabling boldly**.

THANK YOU